

Message Text

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PAGE 01 MOSCOW 01901 092011Z

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ACTION EUR-12

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INFO SECSTATE WASHDC 9677
AMEMBASSY WARSAW

UNCLAS MOSCOW 1901

USDOC FOR BEWT/TDAD

E.O. 11652: N/A
TAGS: BEXP, UR
SUBJECT: ITT RAYONIER SEMINAR ON WOOD PULP

REF: USDOC 02019

1. COMMERCIAL OFFICE SCHEDULE PRECLUDES HOLDING SUBJECT SEMINAR WEEK OF MAY 10 (IRRIGATION EQUIPMENT JEEP SLOTTED FOR THIS PERIOD) AND MINISTRY PULP AND PAPER INDUSTRY HAS ALREADY INITIATED PLANNING AROUND MAY 17-21 DATES. WE ASSUME, THEREFORE, THAT ITT RAYONIER WILL PROCEED ON THIS BASIS.

2. WHILE COMMERCIAL OFFICE UNDERSTANDS ITT RAYONIER FRUSTATION WITH PREVIOUS UNFRUITFUL DISCUSSIONS ON SULFATE CELLULOSE FOR TIRE CORDS, BECAUSE CHIEF OF THE MINISTRY'S TECHNICAL DEPARTMENT (N.G. NIKOL'SKIY) SPECIFICALLY MENTIONED MINISTRY'S STRONG INTEREST IN THIS SUBJECT, WE BELIEVE FIRM MIGHT WISH TO TAKE A SECOND LOOK AT ACCOMMODATING (AT LEAST PARTIALLY) THIS REQUEST. (IF PREVIOUS DISCUSSIONS WERE HELD WITH EITHER EKSPORTLES OR LITSENZINTORG, RATHER THAN MINISTRY, WE WOULD SUGGEST THAT POTENTIAL FOR SERIOUS DISCUSSION THIS SUBJECT FAR MORE LIKELY WITH END-USER MINISTRY).

3. WITH REGARD TO PRINTING COSTS, WE ESTIMATE THAT \$500 SHOULD COVER BOTH INVITATIONS AND PROGRAMS. IN VIEW OF FIRM'S INTENTION TO SEND SEMINAR PROGRAM TO COMMERCIAL OFFICE BY
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PAGE 02 MOSCOW 01901 092011Z

FEBRUARY 15, WE EXPECT NO PROBLEM IN MEETING AN APRIL 1

DEADLINE FOR OUR SUBMITTING PRINTING PACKAGE TO HELSINKI. STOESSEL

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NNN

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